

Client leverages Amazon Sagemaker to enhance the disease prediction and insight generation capability



Customer is a leading global pharmaceutical company headquartered in the United States. The company focuses on researching, developing and commercializing innovative medicines, vaccines, and animal health products.

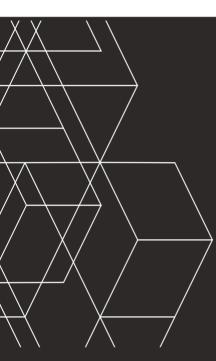


### The Background

The human health division of the Customer engaged Tiger to:

- To help co-build a model development using predictive and patient analytics.
- To apply a data visualization tool to trace the patient's journey and understand the treatment approach.
- To understand patient journey opportunities, HCP, and account activations to support the execution of marketing strategy across markets and disease areas.

**Cloud Services:** AWS Cloud Platform: Sage Maker, S3, Glue, Lambda, AWS Cloud Watch.



## **Key Challenges**

Numerous challenges across Requirements,
Implementation, and Operational phases
/ Requirements – no single truth of market basket
definition, multiple iterations in finalizing the requirements,
need for more detailed specifications for complex
features, dependency between EDA completion and
Requirement confirmation.

/ Implementation – Market basket definitions are not in sync among data engineering, ML, and UI Pipelines; Business rules are defined in multiple layers.

**/ Operational** – Knowledge sharing across PODs is working on different indications across vendors.

#### **Our Solutions**

- The design of the overall solution is segmented into a three-pronged approach. Identification of Patient cohort, Feature engineering, and ML engine are the processes leading to the model development.
- Exploratory Data Analysis to narrow down and build the final Patient cohort used for Data Science Modelling.
- Identify the features list to understand which drivers have larger predictive power to train the model.
- Model set up, train, and validate and look at model accuracy, and precision to select the best model.

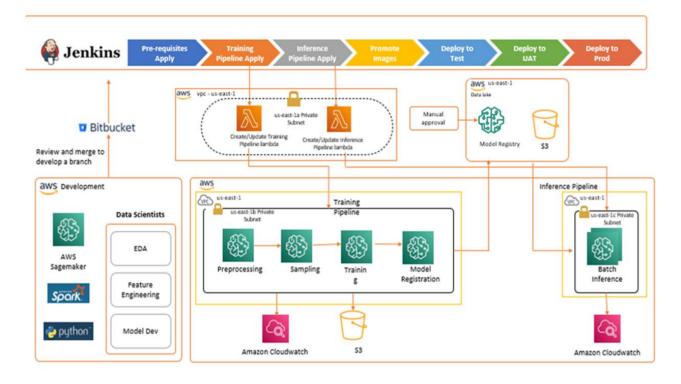


#### **Product Features:**

- Fit for purpose data: Thorough EDA across different indications and datasets. Enablement of marketers to make strategic data-driven decisions.
- Target User Personas: Marketing Lead, Marketing Support, Marketing BEAs, Digital Analytics Lead, Business Stakeholders, Field Reps.



#### **Solution Architecture**



- The solution is to provide modeling solutions to give insights on patients and physicians across markets and for multiple diseases.
- The models predict the stage of cancer a particular patient is in.
- For the data, claims data(Anonymized Patient Level data (APLD) from a third-party vendor is utilized. Medical domain experts define features, different stability criteria, and filters during EDA.
- Create the data in a common data model for Modelling. Orchestrate the individual steps in the Data science workflow. The steps include Preprocessing, Sampling, Training, Model Registration, and Inference.
- CI/CD with Jenkins ensures automated builds and deployment of the MLOps pipeline, including SonarQube, Blackduck, and Coverity scans and unit test cases.
- Register the model to the Model Registry after the evaluation step of predefined thresholds by the Data Scientists.
- The model evaluation report is bundled with the model artifacts. For every pipeline run, a lineage report will be stored in S3 recording the inputs, outputs, framework, metadata and code hash for governance and backtracking.
- Re-train the models on demand or every 3 months when the data refresh happens. Apply multiple DQ checks in the Data Engineering pipeline and in the MLOps pipeline for data drift using Tensor Data Validation.

#### **Value Delivered**

- Improved Patient Opportunities
- Data-Driven Decision-Making
- Better Market Performance
- Marketing Strategy Optimization
- Accurate Market Sizing
- Account Growth opportunity

# **About Tiger Analytics**

Tiger Analytics is a global leader in Al and analytics, helping Fortune 1000 companies solve their toughest challenges. We offer full-stack Al and analytics services & solutions to help businesses achieve real outcomes and value at scale. We are on a mission to push the boundaries of what Al and analytics can do to help enterprises navigate uncertainty and move forward decisively. Our purpose is to **provide certainty to shape a better tomorrow.** 

Being a recipient of multiple industry awards and recognitions, we have 4000+ technologists and consultants, working from multiple cities in 5 continents.

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